

## Message Text

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ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 SP-02 L-03 H-01 CIAE-00  
INR-07 NSAE-00 EB-08 COME-00 TRSE-00 OMB-01 STR-06  
OPIC-03 /054 W  
-----004968 130951Z /20

P 130845Z JAN 78

FM AMCONSUL ALEXANDRIA  
TO SECSTATE WASHDC PRIORITY 1520  
INFO AMEMBASSY CAIRO PRIORITY  
AMEMBASSY DAMASCUS  
AMEMBASSY LONDON PRIORITY

C O N F I D E N T I A L ALEXANDRIA 0034

LONDON FOR KINSOLVING

E.O. 11652: GDS  
TAGS: EINV, ETRD, EG  
SUBJECT: FORD AND THE BOYCOTT

REF: CAIRO 21897, CAIRO 21838

SUMMARY: LOCAL FORD REPRESENTATIVE INFORMED CONGEN THAT THE GOE HAD DECIDED NOT TO TAKE FORD OFF ITS BOYCOTT LIST UNILATERALLY FOR EXTERNAL POLITICAL REASONS. HOWEVER, IT DID AGREE TO SUPPORT FORD'S APPLICATION TO GHE CBO DAMASCUS FOR REMOVAL OF FORD'S NAME FROM THE LIST AND ADVISED FORD TO SIMPLIFY ITS MESSAGE TO THE BOYCOTT AUTHORITIES, STRESSING THE TECHNICAL ASSISTANCE THE COMPANY WOULD PROVIDE AND NOT DWELLING ON DETAILS OF THE EGYPTIAN PROJECT. END SUMMARY.

1. ACTING LOCAL FORD REPRESENTATIVE MAHAMMAD ABU EL EILA VISITED CONSUL GENERAL JAN 12 TO ADVISE OF RECENT DEVELOPMENTS IN FORD EFFORT TO OBTAIN REMOVAL OF ITS NAME FROM BOYCOTT LIST.

2. ABU EL EILA SAID THAT KAISSOUNI HAD RECEIVED FORD LETTER  
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SEEKING GOE APPROVAL FOR LIFTING BOYCOTT SANCTION AGAINST FORD IN EGYPT BUT TOLD ABU EL EILA THAT THE POLITICAL SITUATION IN THE ARAB WORLD HAD COMPLETELY CHANGED RECENTLY AS A RESULT OF EGYPT'S PEACE MOVES. GOE COULD NOT TAKE UNILATERAL ACTION TO REMOVE FORD FROM THE BOYCOTT IN EGYPT NOW AS THIS WOULD STRENGTHEN THE CASE OF THOSE STATES THAT ARE ACCUSING EGYPT OF INTENDING TO MAKE A SEPARATE PEACE WITH ISRAEL. AFTER CONSULTING WITH FONMIN

KAMAL, HOWEVER, KAISSOUNI DID AGREE THAT THE GOE WOULD SUPPORT A FORD REQUEST THAT ITS NAME BE REMOVED FROM THE BOYCOTT LIST AT THE UPCOMING MEETING OF THE BOYCOTT COMMITTEE BOARD.

3. AS REQUESTED BY KAISSOUNI, FORD ALSO SUBMITTED TO HIM FOR REVIEW THE TEXT OF A MESSAGE IT PROPOSED TO SEND DIRECTLY TO THE BOYCOTT AUTHORITIES. THE MESSAGE AS ORIGINALLY DRAFTED OUTLINED THE HISTORY OF FORD OPERATIONS IN THE MIDDLE EAST, AND GAVE SUBSTANTIAL DETAILS ABOUT THE BENEFITS THAT THE FORD OPERATION IN EGYPT WOULD BRING TO THE AREA. KAISSOUNI SENT THE TEXT TO FONMIN KAMAL WHO REPLIED THAT THE MESSAGE SHOULD NOT RPT NOT CONTAIN ANY FIGURES ABOUT THE EGYPTIAN PROJECT SINCE THAT MIGHT LEAD TO AN ARGUMENT OVER DETAILS OF THE PROJECT. RATHER, IT SHOULD JUST MENTION THE PROJECT AND SAY THAT FORD WOULD BE SUPPLYING THE TECHNICAL EXPERTISE FOR THE MANUFACTURE OF DIESEL ENGINES THAT WAS NOT AVAILABLE IN EGYPT. ABU EL EILA SENT THESE COMMENTS TO FORD BUT HE HAS NOT BEEN INFORMED IF FORD HAS IN FACT SENT A MESSAGE TO THE BOYCOTT AUTHORITIES.

4. ABU EL EILA HAS BEEN HAVING COMMUNICATION PROBLEMS WITH THE RECENT RAINS HERE AND SO WAS NOTIFIED OF THE FORD MEETING IN DETROIT AND ASKED TO ATTEND ONLY A COUPLE OF DAYS AGO. HE IS LEAVING EGYPT ON JAN 15 TO MEET WITH EGYPTIAN TEAM IN NEW YORK AND THEN PROCEED TO DETROIT WITH THEM. HE SAID HE DID NOT EXPECT TO HAVE TIME TO VISIT EMBASSY CAIRO BEFORE HIS  
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DEPARTURE, BUT WOULD TRY TO STOP THERE ON HIS RETURN IN ABOUT A WEEK OR SO. MCCLELLAND

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NNN

## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Reference:** 78 CAIRO 21897, 78 CAIRO 21838  
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**TAGS:** EINV, ETRD, EG, FORD MOTOR COMPANY  
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